

A Vital Decision

How to select the right RPM vendor partner for your practice?

Do You Offer Other Complementary Medicare Care Management Services, Or Solely RPM?

Medicare's remote patient monitoring and chronic care management are better together – that's what we do best! With a robust, comprehensive platform and clinical support at our core, MD Revolution offers these programs and more to address critical gaps in care, optimizing access for your patients while allowing practices to capitalize on expanding Medicare reimbursement.

- Specialized Behavioral Health Integration (BHI) programs
 - Annual Wellness Visits for increased patient engagement
 - Transitional Care Management (TCM) solutions proven to decrease hospital readmission rates
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Who will enroll and market the remote care program to my Medicare patients?

We do! We know from experience that implementing a successful remote care program is contingent on educating and enrolling patients, efficiently and effectively. Our team leverages built-in EHR workflows to enroll qualified Medicare patients for the practice, prompted by enrollment flags and trigger ordering by service. Practices can see enrollment status real-time in the existing clinical workflow, and patients receive integrated vitals monitoring equipment to their home within 5 days.

Who will perform the work to monitor my patients' data real-time?

We offer nationwide, multilingual RN's and MA's as an extension of your practice, providing first-line clinical monitoring of all vital sign data 24/7/365 AND fulfilling 20 minutes of chronic care management services for each dually-enrolled patient, every month. Practice escalation protocols are in place for biometric data exceeding a critical threshold, and our nurses will alert your practice of patients needing attention.

How and where are devices stored, provisioned, and shipped to my patients?

We manage all device storage, fulfillment, shipping and returns, beginning with seamless trigger ordering by service, directly within your EHR. Providers will never need to store or distribute devices to patients. Before the patient receives their RevUp care Hub and one or more prescribed devices, our engagement efforts ensue to guide your patients every step of the way, from SMS messaging to two-way interactions on the RevUp application, to telephonic coaching from our dedicated health coaches.

What kind of devices are available, and will my patients have to setup devices themselves?

We believe in offering the easiest experience to providers and your patients. We have found that the most reliable devices are those with built-in cellular chips that avoid the complexity of Bluetooth and instead send data wirelessly to our platform without any patient interaction. Our cellular-connected home hub device provides configuration free device connection, on demand support and 24/7 emergency response. We offer a wide range of ancillary cellular devices, such as connected blood pressure monitors, weight scales, blood glucose meters, spirometers, and pulse oximeters, requiring no Wi-Fi connection, Bluetooth pairing, or setup.

Have existing wearable devices? Our RevUp application has the ability to connect with these, too. We'll work with your practice to determine the best device connections for your unique program, designed for long-term compliance with remote care.

Do you offer comprehensive integration with my EHR, or will I need to login to a third-party platform? What does your integration entail?

Not all integrations are created equal. Logging into another platform is cumbersome and impedes real-time decision making based on real-time data. At MD Revolution, our two-way integrations mean everything is at your fingertips within your EHR, from patient vitals from our devices to automatic claims creation, invoiced alongside your other EHR services. We integrate with the top practice based EHR's below and are always adding more.



Do you automatically generate claims in my EHR each month?

One of the most robust features of our RevUp platform is accurate, automatic claims creation directly within your EHR, eliminating the manual process for each patient, each code, each month. We handle the often-complicated nuances of monthly and time-stamped data transmission code adherence, so you can focus on patient care.

How much revenue can my practice expect?

Many vendors offer revenue calculators with unrealistic assumptions of profits. We pride ourselves in setting straight-forward, attainable goals for each of our partnerships, customized for your practice's Medicare population. Contact us today for a picture of sustained program success and a tailored practice pro forma.

RevUp
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